

Robert A. Penney



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Executive Vice President

Education:

Franklin & Marshall College

BA, Economics

Trinity College

MA, English

Mr. Penney joined Bradley, Foster & Sargent in September, 2013 as a Principal and Executive Vice President. His primary responsibility is to market to key Centers of Influence (law firms, financial planners, accountants, etc.) in the Hartford area with the goal of increasing the firm's assets under management and revenues. Other responsibilities include planning and assisting in the execution of Bradley, Foster & Sargent functions and events (including investment seminars and client education functions) in an effort to strengthen our brand and expand the firm's market share in Connecticut. Mr. Penney is also involved in other Bradley, Foster & Sargent projects and initiatives such as the launch and marketing of our mutual fund. In all these activities, he works in close coordination and teamwork with Mr. Herbert, Director of Sales & Marketing. Mr. Penney has been in the financial services industry for over 30 years. After a stint as a teacher and basketball coach at the secondary school level, he joined Hartford National Bank in 1985 where he worked in marketing and sales for

ten years. Mr. Penney's other experiences include establishing and managing the U.S. Trust office in West Hartford and opening and managing BNY Mellon's branch office in West Hartford.

